MOODY'S ANALYTICS

Better Faster Decisions

Lending for ESG: The Next Five Years

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Moody's Better decisions

Who We Are



Moody's Corporation

We are a global integrated risk assessment firm that empowers organizations to make better decisions. Our data, analytical solutions and insights help decision-makers identify opportunities and manage the risks of doing business with others. With over 11,000 employees in more than 40 countries, Moody's combines global presence with local expertise and over a century of experience in financial markets.



Moody's Investor Service

Provides investors with a comprehensive view of global debt markets through credit ratings and research..



Moody's Analytics

Provides data, analytics and insights to equip leaders of financial, non-financial and government organizations with effective tools to understand a range of risks

Key Investments in Expertise

2017

A global leader in data and process automation solutions marking our first entry into the compliance arena.

Bureau van Dijk





2018 REIS

Marking a focus on commercial real estate, REIS adds property level data for better decisions.

2018 Omega Performance

Professional training leveraging in person and online learning solutions.

2019

Vigeo Eiris

A leader in ESG evaluations Vigeo Eiris offers additional capacity for our focus on ESG risks.

2019 427

A unique combination of data and science, 427 provides global physical risk assessment.

2020

Acquire Media

Bringing our news and data processing capabilities to a new level to power next generation AI.

cortera

2021

Cortera

Combining our private company information and acquiring a unique data sourcing method for trade credit and business data.



2020 RDC

Adding people screening expertise to our KYC and compliance expertise to create a unique total offering in the compliance needs for our customers.

2021

RMS

Leader in Climate & Natural Disaster Risk.

2021

BitSight

Cyber risk & financial exposure.

2021

PassFort

Rapid, automated, compliance onboarding for your KYC & AML financial regulation requirements.

2022

Kompany

World's leading RegTech platform for Global Business Verification & Business KYC.

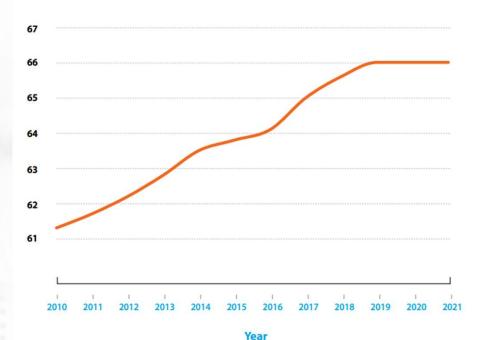


- 1. Current State
- 2. Key Factors
- 3. Changes

Current State

Sustainable Development

SDG Index Score, World Average (2010- 2021)

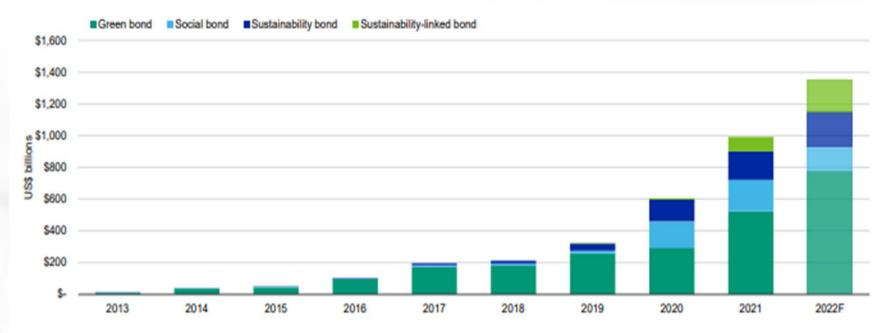


Sachs, J., Kroll, C., Lafortune, G., Fuller, G., & Woelm, F. (2022). Sustainable Development Report 2022. Cambridge: Cambridge University Press. doi:10.1017/9781009210058

- 2015-2019 improvement rate 0.5 points/year
 - Too slow to reach 2030 deadline
 - o Poorer countries made larger gains
- 2020 and 2021 no forward progress
 - Nonexistent recovery in poor countries
 - Multiple overlapping health and security crises
 - Progress on climate and biodiversity goals too slow
- Growth in Sustainable Bond Finance
 - o 2013 below \$ 100 billion
 - 2021 roughly \$ 1,000 billion

Annual issuance of GSSS bonds, US\$ billions

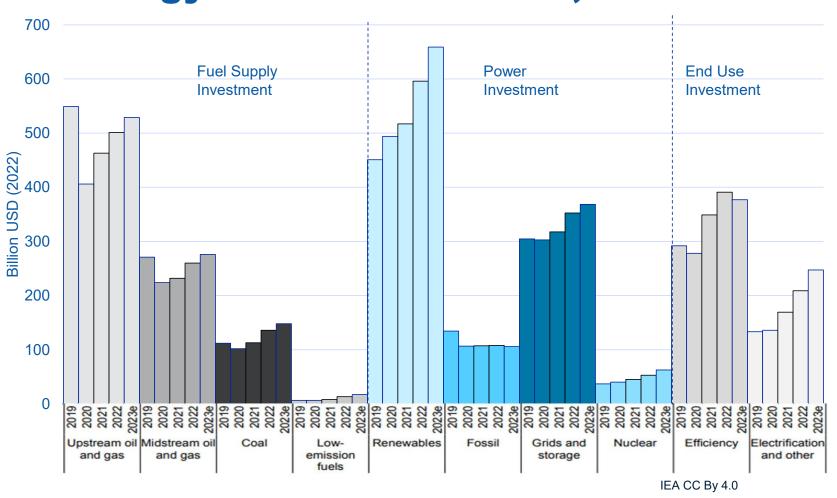
Green, social, sustainability and sustainability-linked (GSSS) bond volumes



2022F represents Moody's 2022 issuance forecast.

Sources: Moody's ESG Solutions and Environmental Finance Bond Database

IEA Energy-Sector Investment, 2019-2023e

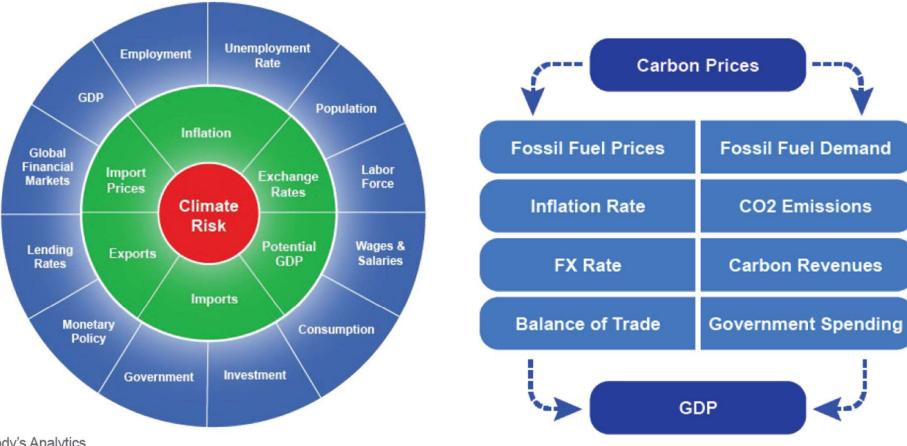


Key Factors

Key Drivers

Category	Comment
Resilience	The ability of financial system, projects, and investments to withstand and adapt to environmental risks and shocks. It is inclusive of the Supply Chain as well.
Efficiency	The ability of financial mechanisms and investments to achieve environmentally sustainable outcomes in a cost-effective manner. It includes carbon pricing, level of subsides, and transaction costs as well.
Efficacy	The degree of impact for the financial resources. Influenced by regulatory frameworks, policy incentives, technological advancements and the market conditions.
Transparency	Providing clear and comprehensive information about the environmental impact risks and performance of green financial products, projects and organizations. Examples: Environmental impact disclosures, reporting standards, accessible information to all stakeholders, and disclosure of climate change-related risks.

Energy Transition = Macroeconomics

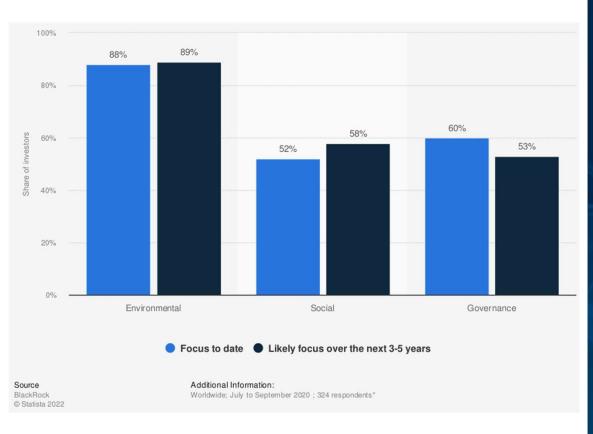


Source: Moody's Analytics

Changes

ESG focus worldwide 2020

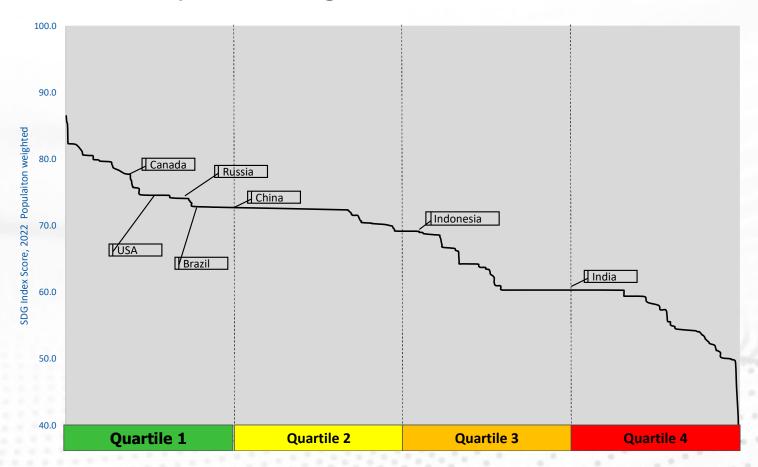
Which of the ESG aspects is your main sustainable investment focus



- 2020 Edelman Trust Barometer Special Report: Institutional Investors US results
 - Social ranked #1; previously ranked #3
 - Governance dropped from #1 to #2
- · Oil and Gas (O&G) heavily impacted by "E"
 - O&G possible to score high on "G"
 - Tesla dropped, ExxonMobil stayed S&P 500 ESG Index
- Recent research
 - Robert Stambaugh, University of Pennsylvania: "Green Tilts"
 - Geert Rouwenhorst, Yale University:
 "Commodities and ESG"

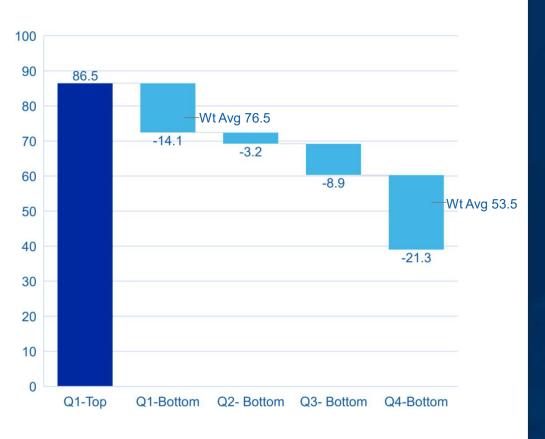
Country SDG Index Score

Quartiles 2022- Population Weighted



Country SDG Index Score

Distribution Breakpoints



Single Taxonomy

- Procedures
- Data Sources
- Reference Years
- Units of Measure
 - Observable variables measured in some units
 - Magnitudes have well-defined meanings

Data Providers

- Missing data: India ~ 1%, US/Canada ~2%, Russia ~4% and China ~6%
- o 30 Countries no data; 0.57% of total population

Action- vs Outcome-Based Debt Contracts

Action- Based: Green Bonds

Specify the projects that the borrower can allocate the proceeds to, but it does not target, nor it incentivizes commitment to green outcomes.

Creates an opportunity cost of committing to projects before learning the green outcome potential.

Projects likely to be financed with either very high or very low green outcome uncertainty.



Outcome-Based Sustainability-Linked Loans & Bonds

Contract Terms

Does not specify projects that he proceeds can be allocated to but makes the cost of debt contingent on realized green outcomes.

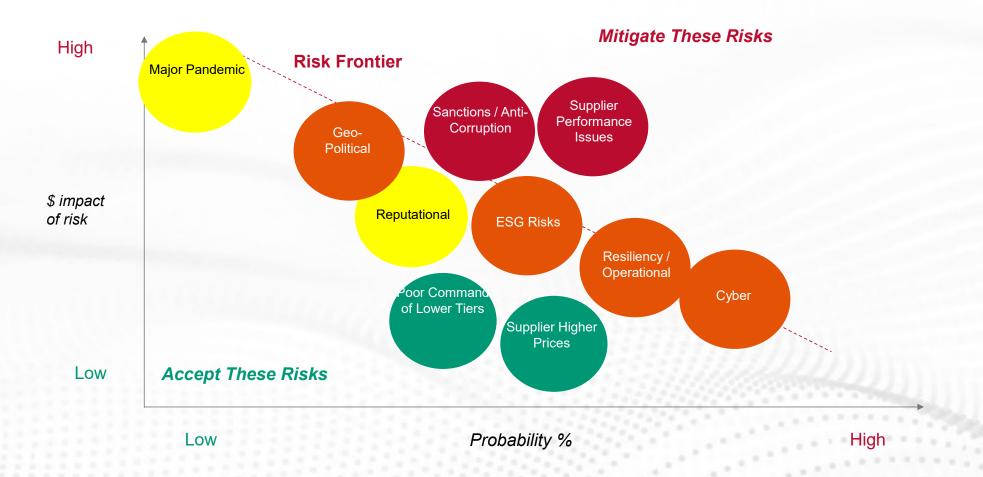
View of Risk

No commitment cost, but to the extent that the measurement systems on which contingencies are based can be manipulated, a distortion discount is created.

Outcome

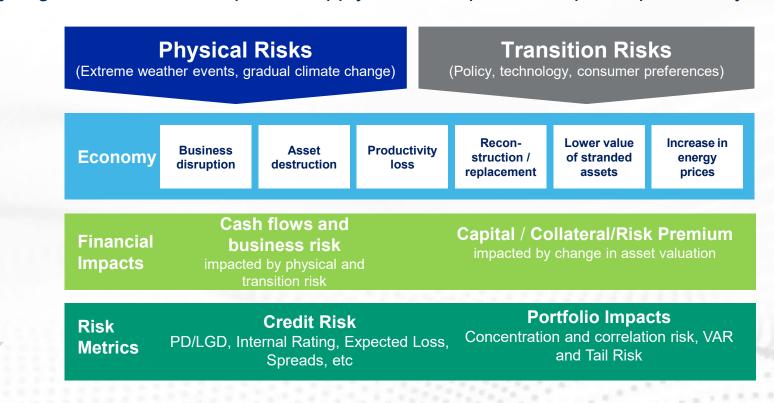
Interest rate increases depends on reliable measurement systems.

Prioritizing Supply Chain Risk



From Climate to Financial Risks

Analyzing climate risk for corporate supply chains requires multiple steps of analysis:





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